

Vaping and JUULs

Dawn Berkowitz, MPH, CHES
Director, Center for Tobacco Prevention and Control
Prevention and Health Promotion Administration

Maryland State School Health Council (MSSHC)

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Prevention and Health Promotion Administration

MISSION AND VISION -

MISSION

The mission of the Prevention and Health Promotion Administration is to protect, promote and improve the health and well-being of all Marylanders and their families through provision of public health leadership and through community-based public health efforts in partnership with local health departments, providers, community based organizations, and public and private sector agencies, giving special attention to at-risk and vulnerable populations.

VISION

The Prevention and Health Promotion Administration envisions a future in which all Marylanders and their families enjoy optimal health and well-being.









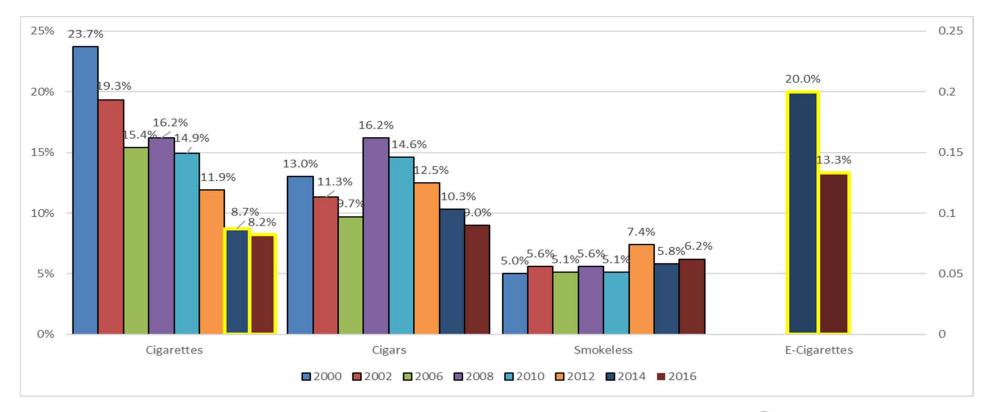




Changing Landscape of Popular Tobacco Products



Trends in Tobacco Product Use, Among High School Students 2000-2016





What are ENDS?



- ENDS: Electronic Nicotine Delivery System
- ESDs: Electronic Smoking Devices
- Electronic Cigarettes
- E-Cigarettes
- Vapes, pods, mods
- JUULs



What are "JUULs"?

Marketing Appeal: Discreet, Flavored, Affordable



A Juul starter kit comes with the device, a charger and four pods of a flavored 5% nicotine solution. CREDIT: Juul Labs PHOTO: JUUL

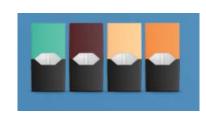


Our JUUL Flavor Multipack contains one JUULpod each of Virginia Tobacco,

Mint, Mango, and Creme.

Each pack contains 4 pods.

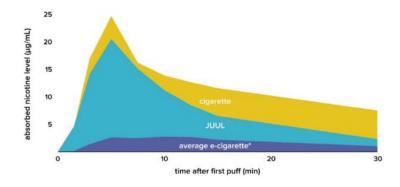
\$15.99





What are "JUULs"?

JUUL – Nicotine Delivery



JUUL Higher content than most e-liquids

"Each JUULpod contains 59mg/mL of nicotine per pod, approximately equivalent to 1 pack of cigarettes or 200 puffs." — JUUL website

- Considerably higher nicotine than traditional e-cigarettes.
- Contain nicotine 'salts' to create a smoother, stronger hit.
- Increases the 'buzz' and reduces the burn.





Source: https://support.juulvapor.com/home/learn/faqs/juulpods-juice (no longer active)

More Facts on JUUL...

juul sales increase more than 600% in a year, underscoring popularity among teens

e-cigarettes|youth/young adults

UUL e-cigarette sales increased 641 percent during just one year, from 2.2 million devices sold in 2016 to 16.2 million devices sold in 2017, according to a research letter by the Centers for Disease Control and Prevention published in JAMA. The CDC calls skyrocketing sales of JUUL a "danger to youth" and says its popularity among young people "threatens our progress in reducing youth e-cigarette use."

JUUL e-cigarette sales increased 641% during just one year

October 15, 2018

high-nicotine e-cigarettes may reverse declines in youth tobacco use

ithout stronger regulation, high-tech e-cigarettes that can deliver nicotine at levels comparable to cigarettes — like JUUL and the many similar products and copycats could "undo years of progress if a new generation of young people becomes addicted

The most popular e-cigarette JUUL has only been on the market a few years, but accounts for 71.2 percent of e-cigarette sales as of August

September 21, 2018



What are Maryland Laws for ENDS? – SCHOOLS

Statewide Law (MSDE)

- The sale or use of tobacco in any form (including ENDS) is prohibited in school buildings at all times.
- In addition, the sale or use of tobacco in any form is prohibited on school grounds during the official school day.

Expanded Local Laws

- The sale, use, or possession of tobacco in any form by students is prohibited in all Baltimore County Public Schools, in school system buildings, on school grounds, and at any school-sponsored activity. *Baltimore County*
- The use or possession of any tobacco product or electronic cigarettes by students on school property and school busses at all times or at school-sponsored events. *Cecil County*





Youth ENDS Users Increased Likelihood of Engaging in Risk Behaviors

4 times increased likelihood of drinking alcohol

- 34% of youth ENDS users also use cigarettes, 35% use cigars, and 25% use smokeless tobacco.
- Flavored ENDS products are almost 10 times more popular than tobacco or menthol flavored e-cigarettes 64% of youth e-cigarette users reported using fruit flavored ENDS products.

5 times more likely to use marijuana

4 times more likely to abuse prescription drugs

10







Source: Maryland Department of Health. Monitoring Changing Tobacco Use Behaviors: 2000 - 2016. May 2018.

Nicotine Harms the Developing Brain

Addiction

- Adolescents can get addicted more easily than adults as their brains are still developing.
- Nicotine can prime the adolescent brain for addiction.
- Early onset of substance abuse, including tobacco use, is associated with greater severity of addiction in adulthood.

Additional Effects on the Brain

- Changes the way synapses are formed, which can harm the parts of the brain that control attention and learning
- Can lead to mood disorders and permanently reduced impulse control



Until about age 25, the brain is still growing.

Nicotine





Dispelling Misperceptions: "It's Just Harmless Vapor"



SAFER ≠ **SAFE**







Marketing Appeal: Time-limited Offers



LIMITED EDITION: BLUSH GOLD DEVICE KIT (May 2018)

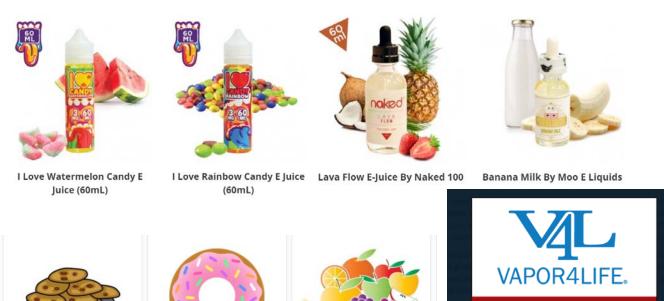


NEW EDITION: SILVER DEVICE KIT (July 2018)





Marketing Appeal: Enticing flavors and easy to buy ...







Dessert

15

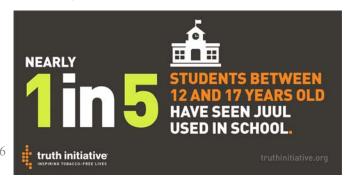
Youth Access and JUUL IN SCHOOL

Truth Initiative® survey

- More than 1,000 youth between 12 and 17 years old surveyed
- Completed in April 2018

Findings

- 18 percent of students had seen JUUL used in school.
- Use of the product referred to as "JUULing,"
 - JUUL is so distinctive, it is perceived as its own category.



THE WALL STREET JOURNAL.

Schools and Parents Fight a Juul E-Cigarette Epidemic

As illicit Juul use sweeps through high schools and middle schools, administrators and parents struggle to stem teens' access to the vaping device, which delivers a powerful dose of nicotine.

"I've had customers who just turned 18 and bought a bunch of Juuls," presumably to distribute or sell to younger friends, says Alexander Terc, a sales associate at the Noon, a smoke shop in Silver Spring, Md. "We can't stop them from buying a bunch."

April 4, 2018

"They can pin them on to their shirt collar or bra strap and lean over and take a hit every now and then, and who's to know?

The New York Times, 4/2/18

Addressing JUUL Use in Schools

The Washington Times

JUUL craze getting teens hooked on high levels of nicotine, health officials fear

The Washington Times - Sunday, April 1, 2018



The New Hork Times 'I Can't Stop': Schools Struggle With Vaping Explosion

By KATE ZERNIKE APRIL 2, 201



Liz Blackwell, a school nurse in Boulder, Colo., showed a collection of vape pens that had been confiscated from students during a presentation at Nevin Platt Middle School in March, Nick Core for The New York Times.

THE NEW YORK TIMES, April 2, 2018

"... asked if she could stand at the back of the class and shake her foot when she started to feel the twitch to vape."

"...asked the school nurse about getting...nicotine gum or a patch, to help him get through the school day without violating the rules prohibiting vaping."

"They don't want to be kicked out of school...and they don't want to have a bad relationship with their parents. They continue to use because it's an addiction."

"With so many students caught multiple times, some schools have moved from punishment to intervention, requiring students caught vaping to receive counseling or substance abuse treatment."



Prevention Efforts?

JUU 🖟 BACK TO JUUL COM OUR STORY OUR PERSPECTIVE

JUUL Labs Announces Comprehensive Strategy to Combat Underage Use

Company Will Support State and Federal initiatives to Raise Minimum Purchase Age to 21+ and Work with a Group of Public and Tobacco Control Officials as Part of \$30 Million Initiative

SAN FRANCISCO (April 25, 2018) - Building on its existing youth prevention and education programs, JUUL Labs today among additional decisive action by actively supporting state and federal initiatives to raise the minimum age to 21 to purchase toback part of an initial investment of \$30 million over the next three years dedicated to independent research, youth and parent education, and community engagement efforts.

JUUL Labs has seen significant success in its efforts to enable adult smokers to transition from cigarettes and also recognizes decreased between the processor of the processor of the product of the processor of the products. The company is committed to combatting undersage use of its product and engaging with the U.S. Food and Drux administration (FDA), members of Congress, local and state officials and members of the public health community on this important issue.

JULI, Labs will work with Tom Miller, the lows Attorney General, and a group of public officials and tobacco control individuals have will seemble to control extendationing existing institutions and new efforts to keep July of our of the hands of young people. In diddition, althrey will general Miller and the same group will work with JULI, Labs to develop a transparent and effective framework for independent research focused on the selected and societies implications or viseor preducts.

"Our company's mission is to eliminate cigarettes and help the more than one billion smokers workfavide switch to a better alternative," said JULL Labs Chief Executive Officer Kevin Burns. "We are already seeing success in our efforts to enable adult smokers to transition away from cigarettes and believe our products have the potential over the long-term to contribute meaningfully to public health in the U.S. and around the world. At the same time, we are committed to deterring young people, as well as adults who do not currently smoke, from using our products. We cannot be more emphasic on this point. No young person or non-incline user should ever try JULL."

The company's support for state and federal efforts to raise the minimum age of purchase for JUUL and other vapor products to 21+ follows: JUUL's announcement in August 2017 that it had raised the minimum age of purchase on its own e-commerce site to 21+ even though the legal age of purchase in many states remains at 18.

Looking to shop? Head to JUULvapor.com →

"I don't think any tobacco or nicotine delivery device company should be doing their own prevention work," said Bonnie Halpern-Felsher, Ph.D., a developmental psychologist and pediatrics professor at Stanford University School of Medicine.

Ms. Halpern-Felsher said the flavors of JUUL products are huge draws for teens and that the FDA should ban all flavored tobacco products.

"The comparison is e-cigarette or JUUL versus nothing," said Ms. Halpern-Felsher, whose research focuses on understanding and reducing health risks among youths related to tobacco, alcohol, drugs and other risk-seeking behavior. "A lot of the youths who are using e-cigarette or JUULs never intended on smoking. So it's not a harm-reduction conversation that a lot of people are trying to make this. This is an initiation of any tobacco product."

TOBACCO INDUSTRY-SPONSORED YOUTH PREVENTION PROGRAMS IN SCHOOLS

CDC OFFICE ON SMOKING AND HEALTH

THE BOTTOM LINE

APPH 2010

Tobacco industry-sponsored school-based tobacco prevention programs are ineffective and may promote tobacco use among youth. Despite this evidence, the tobacco industry, including e-cigarette product makers, continue to engage in school-based youth tobacco prevention initiatives. Because the presence of the tobacco industry in school settings may increase the likelihood of youth tobacco product initiation, it is critical that public health and school-based efforts to prevent wouth tobacco product use remain independent of totacco industry timburens.

The 2012 Surgeon General's Report documents the ineffectiveness of tobacc industry-sponsored youth prevention programs.

The 2012 Surgeon General's report, Preventing Tobacco Use Among Youth and Young Adults (2012 SGB), reviewed tobacco-industry sponsored youth prevention initiatives in depth, including school-based programs. It found that "the tobacco industry's youth smoking prevention activities and programs have not provided evidence that they are effective at reducing youth smoking. Indeed, unpublished internal industry documents available to the public because of litigation, and published academic studies, indicate that they are ineffective or serve to promote smoking among youth." Industry-sponsored youth prevention programs are intended to promote positive attitudes toward the industry. According to the 2012 Surgeon General's Report:

The industry uses [wouth prevention] efforts to convey to the

- public, policymakers, judges, and members of juries that it is doing something substantial about the issue of youth's tobacco use. In this way, the programs serve to promote positive attitudes about the tobacco industry. Such positive attitudes could help to limit the industry's legal liability and make it easier for its views to be heard on legislative issues."
- Products "provided to students by the tobacco industry, as well as other industry-sponsored efforts with the stated purpose of preventing youth tobacco use, could create favorable impressions of the sponsoring tobacco companies among young people, their parents, or others in the community." In contrast, "a substantial body of research has demonstrated that
- anti-tobacco industry attitudes reduce the likelihood of future initiation of smoking among youth and young adults."¹

School-based prevention programs are most effective when part of a comprehensive approach to reduce and prevent tobacco use.

- The 2012 Surgeon General's Report concluded: "The evidence is sufficient to conclude that school-based programs with
 evidence of effectiveness, containing specific components, can produce at least short-term effects and reduce the
 prevalence of tobacco use among school-aged youth."
- Because there is limited evidence of the long-term effectiveness of school-based programs to prevent smoking, school
 programs may not be fully effective as a stand-alone strategy to reduce and prevent tobacco use.²
- However, school-based prevention initiatives free of tobacco industry influence, including enforcement of tobacco-free school grounds policies, can be undertaken in combination with proven, community-based youth tobacco prevention strategies.³⁴ These can include:
 - High-impact media campaigns that warn young people about the dangers of tobacco use.
 - Strategies to raise the price of tobacco products, which reduces youth initiation and use.
 Comprehensive smoke-free air laws that prohibit smoking and e-cigarette use in public indoor areas
- Additional promising youth prevention strategies that could be part of a comprehensive strategy include, but are not
 limited to, raising the age of tobacco sales to 21, restrictions on flavored tobacco product sales, and requirements that eclearate nordurfs keen behind the store, counter or in a locked boy.

National Center for Chronic Disease Prevention and Heal



Washington Times, 4/1/18



Recommended Curriculum & Resources





CATCH My Breath is a best-practices youth E-cigarette and JULIE prevention program developed by The University of Texas Health Science Center at Houston (UTHealth) School of Public Health. The program provides up-to-date information to teachers, parents, and health professionals to equip students with the knowledge and skills they need to make informed decisions about the use of E-cigarettes, including JUUL devices CATCH My Breath utilizes a peer-led teaching approach and meets National and State Health Education Standards.







https://catchinfo.org/modules/e-cigarettes/

















LEARN MORE about the risks of e-cigarettes for youth and access tips for talking to youth at: https://e-cigarettes.surgeongeneral.gov/resources.html



E-liquid or prescription drug?

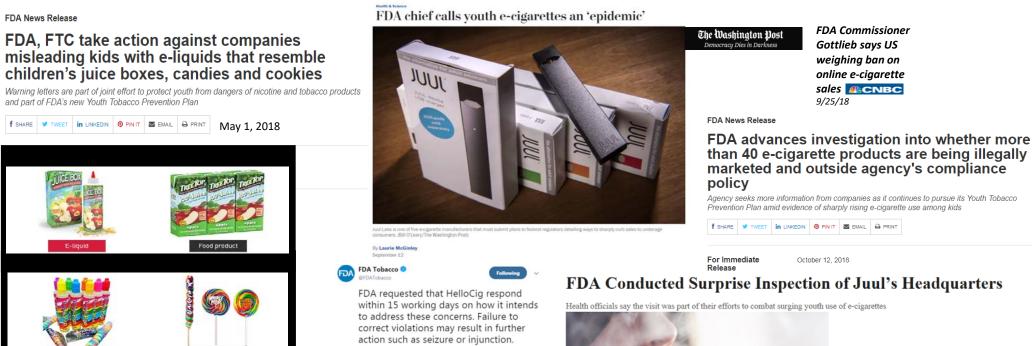
FDA issues warning letter to e-liquid compan

11:07 AM - 11 Oct 2018

FTC and FDA Take Action Against Flavored Products

Food product

Food product





THE WALL STREET JOURNAL.

October 2, 2018

www.TheVapeExperiment.com



ADDITIONAL RESEARCH

- E-juice (liquid nicotine) is poisonous and can lead to sickness or even death when ingested or if it comes in contact with skin.
- Heating e-juice creates an aerosol that contains a number of dangerous chemicals, met and more.
- It may not be kid-healthy, but the vape industry is definitely kid-friendly. Usage tretell the story.

WHY WE'RE HERE

We don't think humans should be used as lab rats.

Vape is a product with red flags, unanswered questions, and overstated myths. In 10 or 20 years, we'll know the results of this Vape experiment, but as the subject you pay the price. We think that stinks.

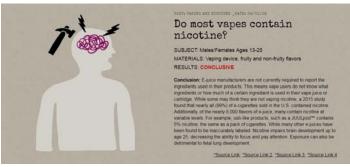
We're not here to lecture, mock or shame.

This isn't about putting out propaganda or being judgemental. We just want to give you information that could be important to you, as well as your friends and family. After that, it's up to you whether you want to be part of The Vape Experiment or only the part of the Vape in the Vape of the Vape of the Vape in the Vape of the Vape in the V

We want to help you quit all tobacco products.

The Maryland Tobacco Quttine can help you or a loved one quit all tobacco products, including cigarettes, cigars smokeless, and e-cigarettes/vapes. The Quttine is a FREE resource to all Marylanders ages 13 and older Visit www.smokingstates/tere.com or call 1-800-QUIT-NOW (1-800-784-9869)







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Resources to Address Tobacco Use





One in three youth smokers will eventually die from tobacco-related disease.

You can quit.

The Maryland Tobacco Quitline can help.

Call 1-800-OUIT-NOW.



All services are free



- The *Maryland Tobacco Quitline* has a confidential, specialized cessation protocol for youth 13-17 years of age.
- Free Resources available to order from

www.smokingstopshere.com



Don't let your future go up in smoke



One in three youth smokers will eventually die from tobacco-related disease.

You can quit.

The Maryland Tobacco Quitline can help. Call 1-800-QUIT-NOW.





All services are free and confidential.



Hotline Established to Report Illegal Sales





RETAILERS MUST ASK FOR PHOTO I.D. FROM EVERYONE UNDER 27.



www. No Tobacco Sales To Minors. com

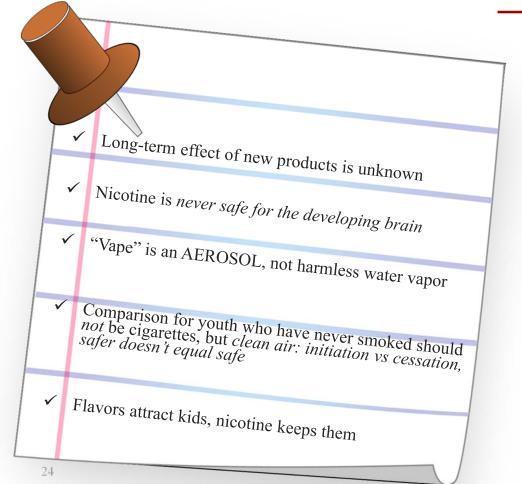
If you witness illegal sales of tobacco products, including ENDS to anyone under the age of 18

Call **1-866-703-3266**

Maryland Department Health's Hotline



Key Takeaway Points...



Today's youth are embracing these new products as their own, developing a new habit that fits the image of this generation ... and addicting themselves to nicotine at potentially higher levels than has been seen in decades.

dawn.berkowitz@maryland.gov 410.767.2920

Illegal Retail Sales of Tobacco Products (Including ENDS) Hotline: 1-866-703-3266

