

# Agenda

- Overview
- Submission Requirements & Deadlines
- FY 2023 Rate Application
  - Forms
  - Budget Workbook Forms
- QSRI Rate Reform Updates
- Questions









## Interagency Rates Committee







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# FY 2023 IRC Rate Review Process

- Focus on preparing FY 2023 rate application.
- Updates to relevant General Assembly actions to financing programs will be posted on IRC website
- One rate letter per rate application submitted.
- Documents can be accessed at: <a href="IRC Website">IRC Website</a>

### **DEADLINES**

- Forms that require approval by <u>ALL</u> Licensing Agencies are due by <u>January 14, 2022</u>
- Levels of Intensity Score Sheet
  - Levels of Intensity Checklist
  - Personnel Cost Detail Forms (Budget Forms E2-E6)
  - Written budget justification for staffing changes
  - Staffing Pattern Grid
  - Board Rate Computation
  - Difficulty of Care Forms

Only these providers: Treatment Foster Care Medically Fragile TFC Mother Baby TFC

- Completed FY 2023 Rate Applications
  - MAIL applications to MSDE
  - Required postmarked no later than February 15, 2022

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# **DHS Licensed Programs**

## **Upload All Documents in CJAMS**

- Levels of Intensity Score Sheet
- Levels of Intensity Checklist
- Personnel Cost Detail Forms (Budget Forms E2-E6)
- Written justification for staffing changes
- Staffing Pattern Grid
- Board Rate Computation

Difficulty of Care Forms

Treatment Foster Care Medically Fragile TFC Mother Baby TFC

Contact OLM Licensing Coordinator or SSA Contracts Unit for assistance.



# NO HAND DELIVERED BUDGET APPLICATIONS WILL BE ACCEPTED

### For delivery confirmation:

- Send the rate application via certified mail
- Use delivery service that can provide proof of receipt

MUST BE POSTMARKED BY FEBRUARY 15, 2022

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### **General Instructions**

- Multiple programs with same program type
  - Consolidated budget if identical LOIs & program description
  - Separate application with all requirements
- Multiple programs with different categories
  - Separate application with all requirements
- Submit separate budget application for each approved Type III or Type I General Education school program
- Include Agency/Program Name on each budget spreadsheet
  - Parent Organization
  - Program Name



# Rate Application Requirements

- Budget Workbook Form
- Budget Identification Form
- Checklist
- ✓ Non-Residential Checklist, if applicable
- Lease/Mortgage Summary
- Levels of Intensity Score Sheet
- Program Description Form
- Staffing Pattern Grid (UPDATED)
- Board Rate Computation
- Difficulty of Care Computation

# Submit Supplemental Forms • Difficulty of Care • Board Rate Computation Required Program Categories • TFC: Treatment Foster Care • TFC-MF: Treatment Foster Care Medically Fragile • TMP-TFC: Teen Mother Program Treatment Foster Care

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# Non-Residential Requirements (Page 28)

- FY 2023 Non-Residential Checklist
- Budget Identification Sheet
- Current DJS Evidenced Based Practice Contract
- Lease Mortgage Summary
- FY 2023 Budget Workbook
  - Most of EBP staffing should be on Forms E4 & E6
  - Consult with DJS before submitted expensed on other staffing tabs
- Staffing Pattern Grid (UPDATED)
- Program Description
- FY 2021 Annual Audited Financial Statement
- Contact Kara Aanenson if there are questions

# **Submission Requirements**

- · Download forms & instructions from IRC Website
- Submit completed FY2023 Budget Application Packet
- All forms must be signed & dated by the person authorized to sign on behalf of the Corporation
  - Budget Identification Form
  - Rate Application Checklist
  - Budget Workbook (Form A)
- Include one (1) signed hard copies of Budget Workbook Forms

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## **Electronic Format**

- Submit FY 2023 Budget Workbook on flash drive
- Label the flash drive with Parent Organization & Program Name
- Include Separate electronic format for each program requesting rate
- Do not submit a compact disc (CD)

TEST TO MAKE SURE EXCEL 2007 OPENS BUDGET APPLICATION

### **Online Resources**

### **Provider Instructions**

- Guidance in completing the rate application
- Read carefully read before starting the budget workbook

### **Cost Guidelines**

 Defines the allowable expenses for the care of children in outof-home placement

### Staffing Pattern Instructions

 Provides instruction for completing the staffing pattern grid for each licensed facility

### What's New - FY 2023 Tip Sheet

 Identifies any changes/modifications related to the rate setting process

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### Online Resources continued

### FY 2016 Levels of Intensity Manual

- Provide definitions of the levels of intensity that will distinguish the capabilities of programs.
- This information will be used to ensure the best possible match between a child's needs and available service resources.

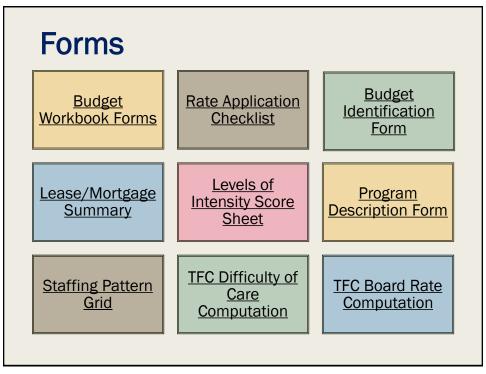
### **Levels of Intensity Score Sheet Instructions**

• Instructions for completing the Levels of Intensity Score Sheet

### MD Residential Rehabilitation and Treatment Foster Care Services Description of Provider Type and Service Array

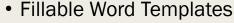
 Reference document to provide guidance in identifying personnel duties and responsibilities for allocation across categories and is referenced in the Provider Instructions





# Completing Forms...

Save each document with Program Name



- ✓ Rate Application Checklist
- ✓ Budget Identification
- ✓ Levels of Intensity Score Sheet
- ✓ Program Description Form

### Fillable Excel Templates

- ✓ Budget Workbook
- ✓ Lease Mortgage Summary
- ✓ Staffing Pattern Grid

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# **Budget Workbook Form**

- Foundation for budget used to establish rate
- Provides detailed income & expense information
- Budget foundation for rate comparison
  - Signature Required
  - Fillable Template
  - Licensing Approval
    - Forms E2-E6

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Renewal Application	☐ New Rate Application	☐ Modifica	diph	
ECTION : General				
Inter data beginning in column G)				
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hogsen Location(s):	Attach one copy of the lic-	once issued to ear	h facility/location	
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FY 2022 Current Approved Rate (Forn.C., Item FY 2023 Projected Rate (Forn.C., Item #8):	Fled herein are correct and just in			
PY 2022 Current Approved Rate (Form C, Item PY 2023 Projected Rate (Form C, Item 40): % Change Thereby certify that the resence and expenses iden	ified herein are correct and justifi sociated with the administration			

# **Budget Identification Form**

- Identify the type of rate application submitted
- Signature Required
- Fillable Template

	FY 2023 Budget Identification Form (SUBMIT WITH BUDGET PACKAGE)
ORGANIZ.	ATION: Type Name of Organization
PROGRAM	NAME: Type Name of Program
PROGRAM	CATEGORY: Select Program Category Type
Signature of	Person Authorized by the Corporation to Sign on Behalf: Date:
EXISTING	PROGRAM:
	y licensed program with an existing rate issued by the Interagency Rates Committee, are ag a FY 2023 (Check One Box Only - Either Rate Renewal or Rate Modification)
RAT	Yes No
RAT	E MODIFICATION: Yes No
NEW PRO	RAM:
Is this a rate without a cu	request for a new program budget (not currently licensed, recently licensed, or licensed but rent IRC rate)? Please identify relevant licensing agency (Check One Box Only).
	Department of Human Services (DHS) Residential Child Care Program (Rasponse to RFP or Statement of Need Required)
	Department of Human Services (DHS) Child Placement Agency (No Statement of Need Required)
	Department of Juvenile Services (DJS) (Statement of Need Required)
	Maryland Department of Health (MDH) (No Statement of Need Regutred)
REV 10/21 IRCIDFORM	

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# **Rate Application Checklist**

- Submit with the completed application
- Verification all forms submitted with rate package
  - Signature Required
  - Fillable Template

```
(BUBBAT WITH RATE APPLICATION PACKAGE)

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# Lease Mortgage Summary

- List details for property expenses in the budget must match Line 14 (Rent) on Forms B2 & D
  - Required Signature
  - Excel Template
  - Calculates lease terms

Organization:								
Program:								
Federal ID#:								
rson Authorized by th	e Corporation to Sig	n on its Beka	alf:					
Signature:						Date:		
r each facility licensed of	or occupied under this	program, ent	er the site as	ddress and list the	lease informat	tion in the column	s below. Progr	ams with multi
rations should list each								
cumentation must be a								
mature of an authorized								
rm B2 and Form D and t								
reement other than the						, , , , , , ,		
	,							
						Monthly	Terms of Lease	
						Leane Mortgage	Mortgage	
Site Ad	dress			Type of Space	Capacity			
		State	Zin Code	Residential (R)	Capacity	Leane Mortgage	Mortgage	
Site Ail	dress	State	Zip Code		Capacity	Leane Mortgage	Mortgage	Amount for To
		State	Zip Code	Residential (R)	Capacity	Leane Mortgage	Mortgage	Amount for To
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# **Levels of Intensity Score Sheet**

- Describe the Levels of Intensity approved by the licensing agency
- Select drop-down for Program Type/Category
  - Required Signature
  - Fillable Template
  - Licensing Agency Approval

Interagency Rates Committee (IRC	Levels of Intensity Score Sheet to the at the Maryland State Department of Education.
Organization: Type Name of Organization.	
Program Name: Type Name of Program	
Program Type/Category: Select Program C	lategory Type
Federal ID #: Enter Federal ID#	
Person Authorized by the Corporation to Si	ign on its Behalf:
(Signature and Date):	
LEVELS OF INTENSITY (Must be approved by the Licensing	Care and Supervision: Select LOI
Agency. Please refer to the Levels of Intensity Instructions.)	Clinical: Select LOI
ENTER: H. L. M. L or N/A	Educational: Select LOI
	Health and Medical: Select LOI
	Family Support: Select LOI
Licensing Specialist (Signature and Date):  e Budget Package is not complete until the	is form is returned to the IRC with the dated signatures

Refer to the Levels of Intensity Score Sheet

# **Program Description Form**

 Brief description program and services
 Include licensed capacity & FY2022 projected capacity

- Fillable Template

FY 303
PROGRAM DESCRIPTION

Parent Organization: Type Name of Organization
Program Name: Type Name of Organization
Program Name: Type Name of Organization
Licensing Apency: Schort Licensing Agency
PROVIDE THE CAPACITY FOR APPROPRIATE PROGRAM TYPE
Residential License Capacity: Enter RCC License Capacity
Child Placement Agency Contract Capacity: Enter CPA Contract Capacity
Non-Residential Agency Contract Capacity: Enter CPA Contract Capacity
FY 2023 BIC Projected Capacity Respect. Enter Program Capacity Disquest
(Include as explanation in budget justification of there is no anticipate capacity change)
Program Description:
(Program Description:
(Program Description:

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# Staffing Pattern Grid

- Description of a typical staffing pattern 24 hour/7day week
- Select staffing timeframe drop-down

Tab for schedule timeframe

- 52 weeks
- 39 weeks
- 19 weeks
- Total should match hours on Form E3
  - Excel Template
  - Licensing Agency Approval

Organization:									
Program:									
Staffing pattern used for									
the following months:	July 2022-5	September	2022						
or each shift, enter the <u>num</u>	ber of staff h	tours working	ng directly wit	h children (F	orm E-3).				
								Total Weekly	Total Annual
	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Hours	Hours
Shift 1:	House	100303	recurered	inter sous	11100	7010-111	sured	inders	Hours
Clock hours for shift:									
Perect Care Position #									
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otal Hours by Day	0	0	0	- 0	0	0	- 0	- 0	0
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lock hours for shift:									
locial Worker Position #									
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Clock hours for shift:									
Other Position #									
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otal Hours by Day	0	0	0	0	0	0	0	0	0
hitt 2									
lock hours for shift									
Nirect Care Position #								0	
								- 0	
								0	- 2
								- 0	- 0
								- 6	- 8
Total Hours by Day	0	0	0	0	0	0	0	0	0
Shift 2									

# **TFC - Difficulty of Care**

- · Compute the proposed rate
- Total must match budget Line 6 on Forms D & B2
  - Fillable Template
  - -SSA Approval

Per registion, du Department of Branus Services Scotti Services Administration (DRS SSA) will asspirate with the program the Difficulty of Cire monthly propured to their permit.  Litter the apparent the Diposel Matthely Bulleting of Cire. Preparent to Forter Parent and the TEX Difficulty of Cire on Form D. Litter 6.  After approved by Department of Branus Services Social Services Administration, include this form with the completed budget application packet radualised for IRC considerant Organization. Type None of Organization				
Organization: Type Name of Organization Program Name: Type Name of Program  Proposed Monthly Difficulty of Care Payment to Foster Parent — Enter Monthly Payment				
Approved by Department of Human Services:  Name Sumature Date				

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# **TFC - Board Rate Computation**

- Compute the proposed rate
- Regular Care Board Rate
  - Infant-Age 11= \$887
  - Age 12 & older = \$902
- Total must match budget Line Item 7 on Forms D & B2
  - Fillable Template
  - SSA Approval

Deganization: Type Name of Organization Program Name: Type Name of Program	
Board Rate Computation;	
Number of Child Days in CY 2021	
a. # Child days for children age 0-11 =	Enter# days children 0-11
b. # Child days for children age 12 and over =	Enter # days children 12 &over
<ol> <li>Total # of child days for children of all ages (Ia</li> </ol>	
c. 10th # of child days for children of all ages (18	+ 16) = 230X 1004 18 + 10
2. Ratio of child days for 0-11 and 12+ age groups	
<ol> <li>Ratio of Child days age 0-11 (1a = 1c) =</li> </ol>	Enter ratio 1a = 1c
<ul> <li>Ratio of Child days age 12+ (1b+1c) =</li> </ul>	Enter ratio 1b = 1c
c. Total (must equal 1) =	Enter total must equal "1"
3. Weighted Board Rate	
a. Ratio of Child days age 0-11 x Monthly Board r	sate = 2e v \$887 = Fester ratio child days 0.11
b. Ratio of Child days age 12+ x Monthly Board R	
c. Sum of weighted Board rate 3a + 3b =	Enter rum 3a + 3B
	as the TFC Board Payment on Form D, Line 07. nan Services/Social Services Administration,
	plication packet submitted for IRC consideration.
NOTE:	
Include a budget wate that identifies the source of the d	ata used to develop these averages.
	ded in the Board Payment to the feater parents and may not regram provides food for families during treatment feater care ded on Form D. line 10.
If the program claims theses expenses, it must provide a of Haman Services. Social Services Administration (DI)	
If the program claims theses expenses, is must provide a	
If the program claims theses expenses, it must provide a at Haman Services, Social Services Administration (OH	



# **Order to Complete Budget Forms**

- 1. Forms E2-E6
- 2. Form E1
- 3. Form D
- 4. Forms B1 & B2
- 5. Form C
- 6. Form A

**INCLUDE ACTUAL EXPENSES** 



Critical requirement to validate each program budget to run the methodology for program category comparisons

Consult the FY 2023 Budget Workbook Reference Tool for help

# Forms E2 through Form E6

## **Personnel Details**

- Request personnel costs based on service continuum for agency
- Assign personnel to appropriate category
  - Form E2 Management, General & Facility Support
  - Form E3 Direct Child Services
  - Form E4 Education
  - Form E5 Medical
  - Form E6 Clinical
- Designate each position as SALARIED STAFF (S) or CONSULTANT/CONTRACTOR (C)
- Enter unique control number for each position

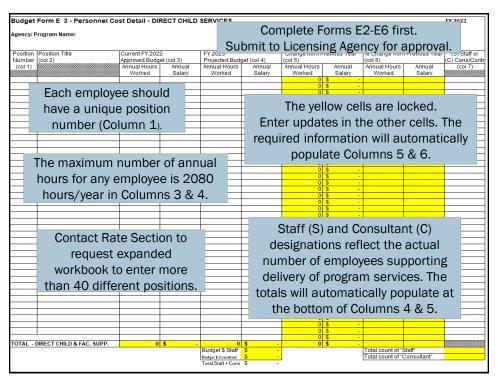
Contact Rate Section for expanded workbook

No more than 2,080 annual hours for any position

Must be approved by licensing agency

Enter the approved hours and salaries based on FY2022 approved rate

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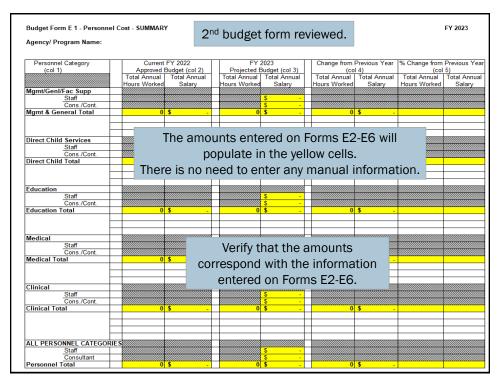


# Form E1

## **Personnel Cost Summary**

- Amounts entered on Forms E2-E6 will populate into Form E-1
- Verify that totals match the corresponding categories entered on Forms E2-E6
  - Annual hours
  - Annual salaries
  - Change from previous year

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# Form D

### Allocation of Expenses by Function Summary

- Summarize expenses from Forms E2 to E6
  - Line 1a Salaried Employees
  - Line 1b Contractual/Consultant

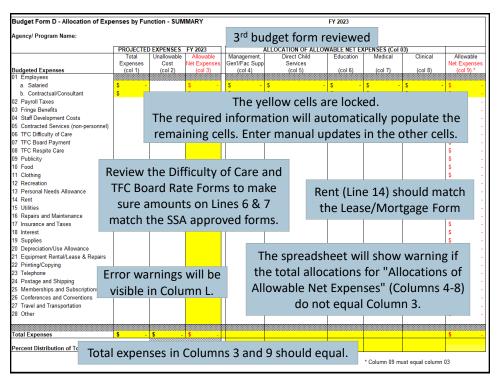
Forms will automatically populate information

- Enter all other expenses manually
- The amounts in Columns 3 and 9 should equal
- The spreadsheet will show warning if the total allocations for the "Allocation of Allowable Net Expenses" (Columns 4-8) do not equal Column 3
- For TFC, TFC-MF & TMP Programs check forms
  - Line 6 Difficulty of Care

Verify amounts match approved SSA forms

- Line 7 TFC Board Payment

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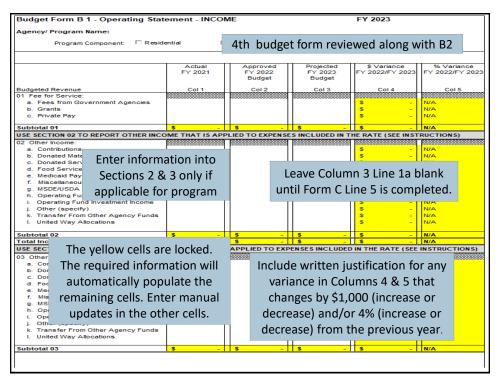


# Forms B1

### Operating Statement for INCOME

- Summarizes revenue from all sources
  - Column 1: Actual FY 2021 revenue
  - Column 2: FY 2022 revenue based on current rate
  - Column 3: Projected FY 2023 revenue
- Leave Column 3 Line 1a "Fees for Services Fees from Government Agencies" blank until Form C is completed
  - Form C Line 5 should be entered into this cell
- Enter information into Sections 2 & 3 if applicable.
- The spreadsheet will automatically populated Columns
   4 & 5 to show variance

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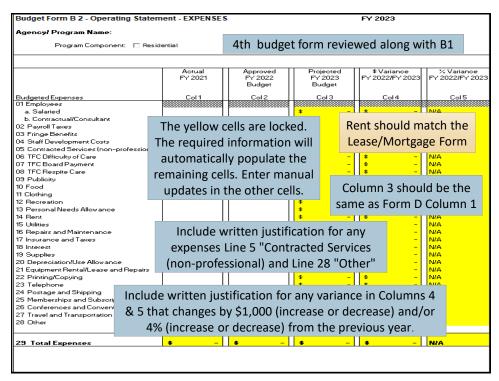


# Forms B2

### **Operating Statement for EXPENSES**

- Projected expenses on Form D should be same as amounts on Form B-2
  - Column 3 should be the same as Form D Column 1
- Summarizes all expenses
  - Column 1: Actual FY 2021 expenses
  - Column 2: FY 2022 expenses based on current rate
  - Column 3: Projected FY 2023 expenses
- Include written explanation for any expense in Line 5 "Contracted Services" and Line 28 "Other"

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# Forms C

### **Rate Computation**

- · Spreadsheets calculates total allowable costs
  - Lines 1-5 populate automatically
  - Annual, monthly and daily rate are calculated
  - Total # children served
  - Total # billable days for last 12 months (Calendar Year 2021)
- Enter the following information manually:
  - Line 6 Projected Average Daily Census FY2023
  - Line 7 Days in Operation
  - Line 9 FY 2022 Approved State Rate (Refer to rate letter)
  - Lines 10a-e Payment Source
  - Lines 11a-e Number of Billable Days
  - Line 12 Number of New Admissions (Calendar Year 2021)

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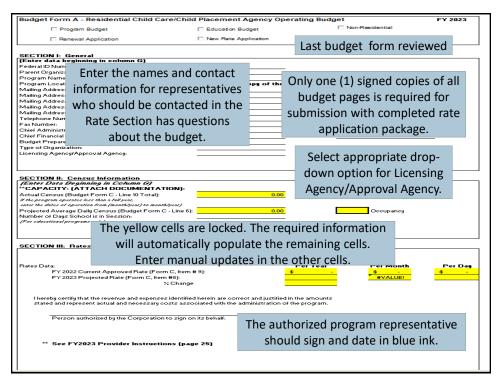
Budget Form C - RATE COMPUTATION			FY 2023				
Agency/ Program Name:		Eth hudget form reviewed					
Program Component: 🗆 Residential	□ CPA	5th budget form reviewed					
1. Income Offset (Form B1, Requested FY	<del>-</del>						
2. Unallowable Cost (Form D, Column 02)	<u> </u>						
3. Unallowable Cost Minus Income Of	<u> </u>						
4. Total Expenses (Form D, Column 01)		<u> </u>					
5. Allowable Cost			<b>\$</b> -				
If line 3 is a Positive Number then su If line 3 is a Negative Number then a							
If line 3 Equals Zero then enter the s 6. Projected Average Daily Census – F		13.					
7. Davs in Operation - FY 2023	¥ 2023	Refer to FY 2022					
,							
<ol> <li>FY 2023 Projected Rate Calculation         <ul> <li>Annual Per Child Rate - FY2023 (Line)</li> </ul> </li> <li>Monthly Per Child Rate - FY2023 (Line)</li> </ol>	5 Divided by Line 6)	Rate Letter for Line 9	#VALUE!				
o. Daily Per Child Rate - FY2023 (Line 5 Di		n	*VALUE:				
9. FY 2022 Current Approved State B							
a. Annual Cost Per Child b. Monthly Cost Per Child	ate (Enter from most	current FT 2022 Nate Letter)					
c. Daily Cost Per Child	The velloy	w cells are locked.					
10. Average Daily Census for Calenda	•	ed information will					
Payment Source (Total Cannot Exceed Lice a. Department of Human Services	•						
Department of Juvenile Services     Maryland Department of Health	automatio						
d. Out of State e. Other/ Private Pav	remaining of	cells. Enter manual					
Total	updates i	n the other cells.	0.0				
11. Number of Billable Days for Calendar Year 2021 by Payment Source:							
a. Department of Human Services b. Department of Juvenile Services							
o. Maryland Department of Health d. Out of State							
e. Other/ Private Pay							
Total							
12. Number of new admissions during Calendar Year 2021:							

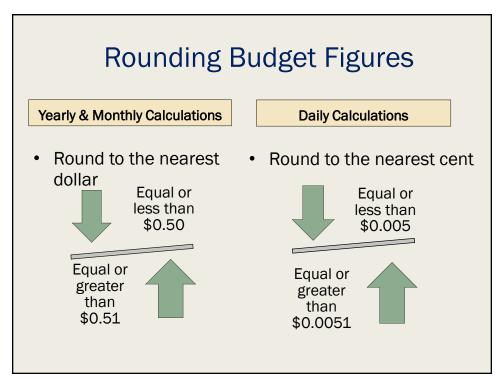
# Form A

### Residential Child Care/Child Placement Agency Operating Budget

- · Cover sheet for general information
- Include the names and email addresses for the Chief Administrative & Chief Financial Officers
- The corporate designee must sign and date the cover sheet in BLUE INK
- Select appropriate drop-down option for Licensing Agency/Approval Agency
- Enter "Capacity" in Section III & # Days in School
- The remaining cells will be populated automatically

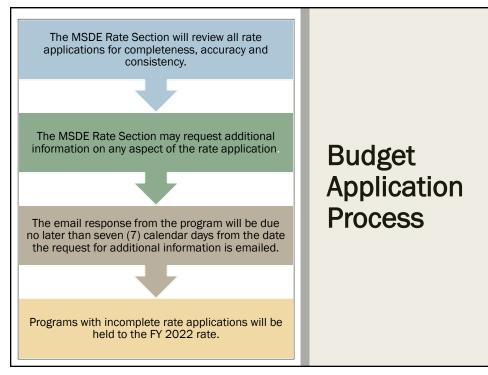
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# **Budget Justifications**

- Include written narrative to explain the variance for any expense items that change by \$1,000 and/or 4% (increase or decrease) from the previous year
- Explain any expenses that are not self-explanatory and/or include multiple individual cost items
- Required explanation to include cost breakdown
  - Line 5 Contracted Services (Non-Professional)
  - Line 28 Other
- Describe the reason for any personnel changes (classification, numbers of positions, hours worked, etc.)
- Written narrative must include explanation for salary changes and vacant positions

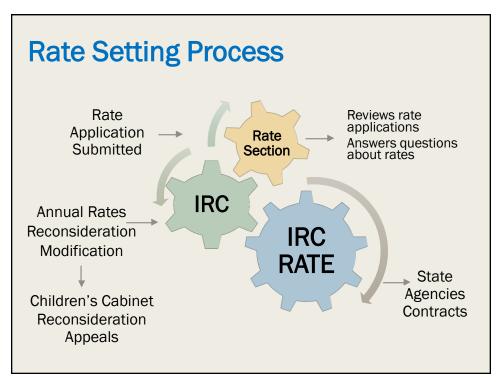


# **Role of Interagency Committee**

The rate process incorporates these 3 steps:

- 1. MSDE Rate Section organizes applications by category type and then reviews the budgets for completeness and accuracy
- Programs are compared within categories utilizing Care & Supervision Levels of Intensity (LOI) and direct care costs
- 3. IRC applies the Rate Setting Methodology to each program to determine the final rate

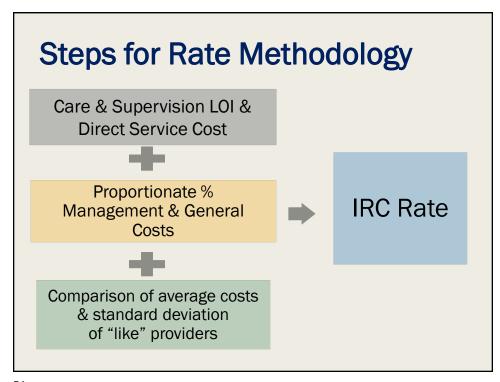
Final rates are subject to adjustments based on the **Budget Reconciliation and Financing Act (BRFA)** approved by the Maryland General Assembly.



# **Program Categories**

- Alternative Living Unit (ALU)
- Diagnostic, Evaluation & Treatment Program (DETP)
- Education (EDUC)
- Group Home High-Intensity
- (GH-High)
- Group Home (GHS)
- Independent Living (IL)
- Medically Fragile (MFP)
- Miscellaneous (MISC)

- Non-Residential (NR)
- Shelter (S)
- Teen Mother Independent Living (TMP-IL)
- Teen Mother Treatment Foster Care (TMP-TFC)
- Therapeutic Group Home (TGH)
- Treatment Foster Care (TFC)
- Treatment Foster Care Medically Fragile (TFC-MF)



# Steps for Rate Methodology PREFERRED OR NON-PREFERRED STATUS PREFERRED Projected Direct Care Cost =/< Mean Project LOI Requested Rate PREFERRED Projected Direct Care Cost > Mean Projected LOI FY 2022 Rate+ Federal CPI-U previous year NON-PREFERRED Projected Direct Care Cost > Above 1 Standard Deviation Mean Projected LOI Held to FY2022 Rate

### Reconsiderations

- File written request with Rate Section within 30 days of notice of FY 2023 rate
- Provide detailed information
  - Relief Requested
  - Basis of Relief
- Within 30 days of receipt of <u>completed</u> request, IRC will provide written notification of decision
- Appeal reconsideration decision to Children's Cabinet within 30 days of receipt of IRC's decision

Final rates are subject to adjustments based on the **Budget Reconciliation and Financing Act (BRFA)** approved by the Maryland General Assembly.

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# IRC Deadlines Renewal Rate Determinations

Postmarked by February 15, 2022

• FY2023 rate before July 1st

After February 15, 2022 before May 1, 2022

• Held to FY2022 approved rate

After May 1, 2022

- No rate approved prior to the expiration of the FY 2022 rate on June 30, 2022
- Held to the FY 2022 approved rate

FY 2023 rate will not be awarded without submitting renewal applications. Rate applications submitted after June 30<sup>th</sup> will be effective the date of IRC approval.

# Additional Rate Setting Considerations

A program must have a current rate to contract with Maryland State Agencies & Local Management Boards A provider may request modifications of existing rates during fiscal year under certain conditions

Any changes to the financing of programs as a result of the actions of the General Assembly will be posted on the IRC website

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# What's New FY 2023 Tip Sheet

- Provides helpful hints
- Highlights recurring challenges applications
- Read the instructions before completing the Budget Workbook Forms.
- Review <u>ALL</u> forms prior to submission.
- Contact the Rate Section for questions

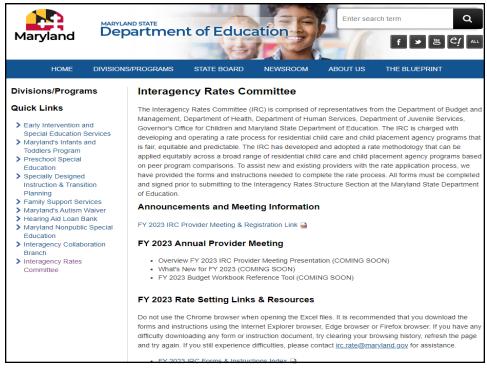
WE ARE HAPPY TO ASSIST YOU!

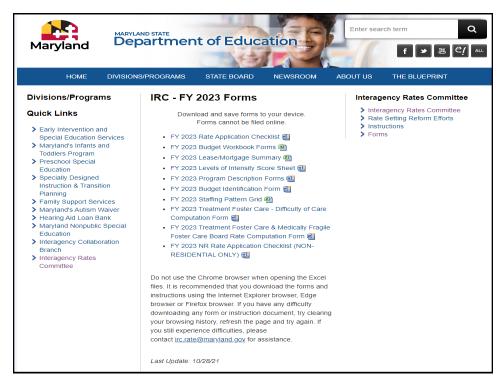
# **Common Errors**

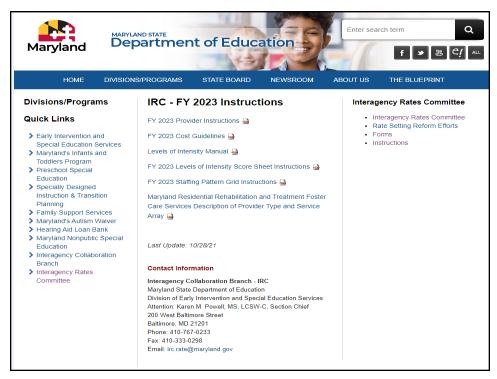
- NO CONTACT INFORMATION
- Incomplete submissions
- Missing supporting documentation
- Missing contract pages
- Incorrect staff positions & allocation of work hours
- Different amounts budget & supplemental forms
- Missing licensing approvals
- No budget justifications especially variance
- Multiple programs on electronic device
- Numerical calculations in cells
- Additional spreadsheets to workbook
- Lack timely response to follow-up inquires

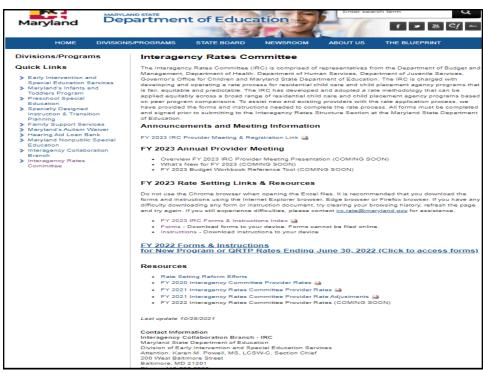
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# Quality Service Reform Initiative (QSRI) Update



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## For additional information:

### Karen Powell MS, LCSW-C

Section Chief, Interagency Initiatives
Maryland State Department of Education
Division of Early Intervention and Special Education Services
Interagency Initiatives & Rates Section/Interagency Collaboration
Branch

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Budget forms may be accessed at the IRC Website